



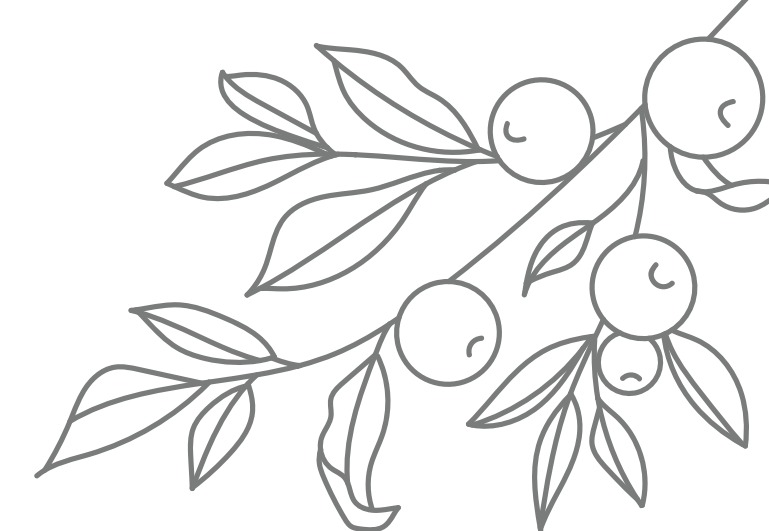
Real Food Colour Solutions

Mediterranean Colour
Designers



CORALIM
INGREDIENTS & COLOURS



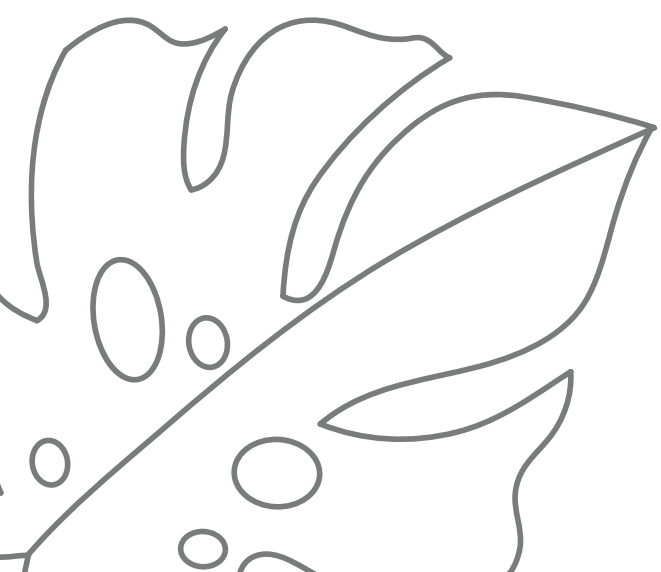


Future is Real Food

At Coralim, we strongly believe a better world is possible and our team feels the responsibility to improve food industry with a Mediterranean touch helping future generations to enjoy a healthier life.

It is our purpose to deliver the best and most natural colour solutions to help our customers develop their Real Food Products.

At the end, We are what we eat, aren't we?





About Us

Coralim was founded in 2004 in a coworking of the **Mediterranean** city of **Valencia** as an independent family owned company specialized in the colour food industry.

We give our products the **Mediterranean** touch that make them so special and beloved. We use **high quality** products.

Nowadays, from **Valencia** to the world, we work on the **Colour** Ingredients of **Tomorrow** offering **Real and natural colour solutions**.

From Valencia to the World

Valencia is located in the Mediterranean Sea. This region is well known because of being a large producer region of high quality natural vegetables and ingredients.

It gives us priority access to the best raw material sources reducing our footprint.

Our first project was for a local Paella colour blender in a small town of Valencia many years ago and nowadays, we are delivering natural colour solutions to customers in more than 40 countries.





Unique Production Model

Integrating the whole process from sourcing and designing to production, has allowed us to have a real flexible production model.

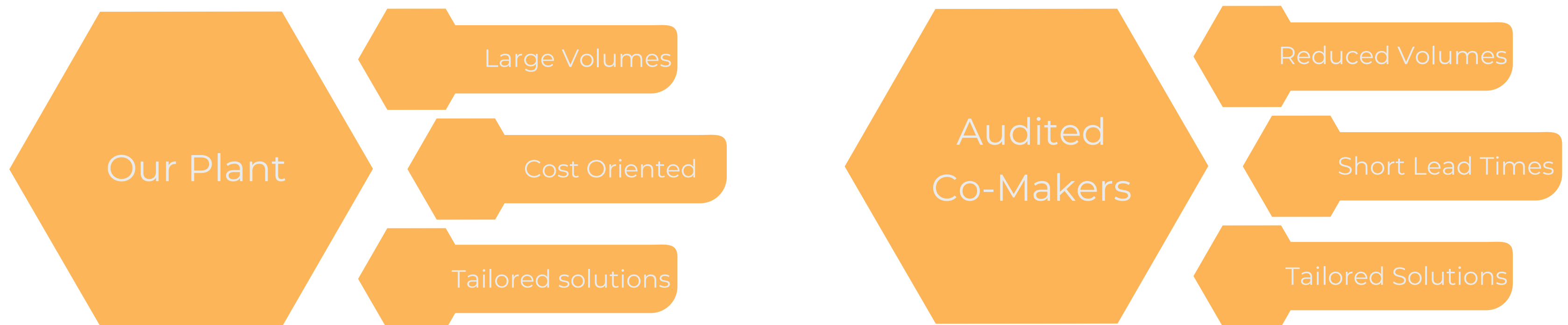
Depending on product specifications, volumes, lead times, customer needs or ingredients availability, we could choose the most suitable facility among several production locations whether it is our group production plant or third party co-maker plants, our team fully controls raw materials, production process and analyzes final product.





Unique Production Model

Our **combined** production model offers us the **flexibility** of adapting production to customer needs choosing the best option in each moment whether cost issues are important or we need to increase production capacity to reduce lead times.



Unique Production Model



Our Co-Makers partners are audited regularly by our quality department. They all have required quality certification and work closely with our teams.





Tailored Developments

Designing tailored **Colour Solutions** is one of our favourite activities. We start many projects from scratch accompanying our customers from the first phase of their **New Developments** modifying and adapting our colours to their needs.

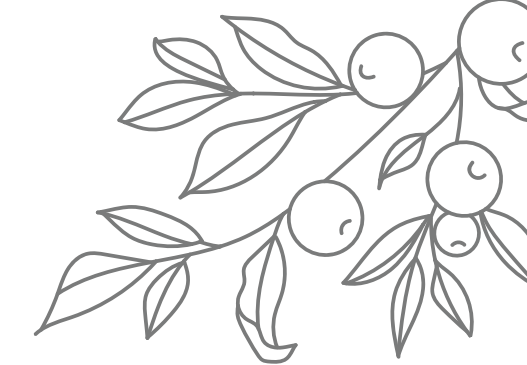
Sometimes, customers encourage us to replicate or improve a **Colour Solution** they are already using in their product because they need any alternative, improvement or adaptation.

Other Customers simply request us a **Natural alternative** to the artificial colours they are currently using and would like to replace

New Development

Countertype



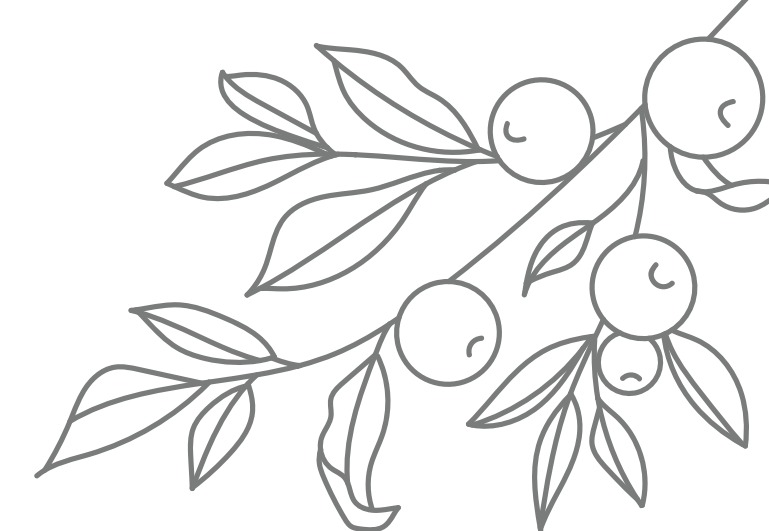


Future is Clean

At Coralim we strongly believe a **natural** transformation in the food industry is possible and our efforts in the last years have been directed to help our customers to move to more **Natural** and **Clean Label** products.

We have designed a wide portfolio of **Natural** products and **Clean Label** solutions that cover most market applications and available colours.





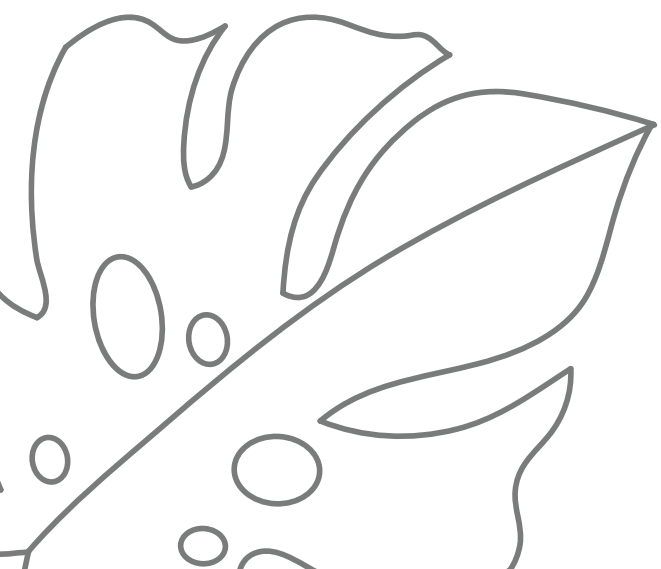
Designing Solutions of Tomorrow

Innovation is one of our flagships. If your objective is to lead industry and offer solutions for the new developments of your customers, you need to be as fast as them.

At Coralim, we assign a huge part of our resources to **innovation** because we strongly believe this strategy is the best to make the difference in this industry.

We are constantly launching new **colour solutions** together with our customers and adapting existing ones to their new developments and market demand.

What would be next?

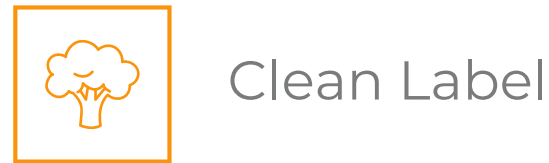




Innovating for Our Customers

Coralcolor Extract Veggie Red

A new clean label blend developed for Vegan meat alternatives. It has shown brilliant results in burger alternatives. Looks redish-pink when fresh and brownish after cooked.



Coralcolor Extract Red RBS-100

A new clean label beetroot extract with higher concentration and properties obtained during production process like longer heating resistance periods or higher UHT resistance. Indicated as an alternative to Carmine in Meat, UHT Milkshakes or biscuits and cakes

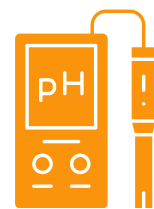




Innovating for Our Customers

Coralcolor Extract Blue SP-L

A new liquid clean label blue colour with more stability to acid pH. Specially indicated for beverages like Kombucha, juices or soft drinks.



Resistance to Acid pH



Water Soluble



Clean Label



Beverages

Coralcolor Nature Carmin LK-WS 50HSP

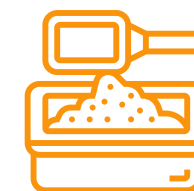
A unique new lake with water soluble properties. It is an interesting product for **Meat Blenders** since It has the advantage of colouring the powder (like Carmine Lake) and also is water soluble (like water soluble standard Carmine) so customers can use same product



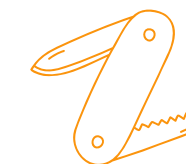
Heating Resistance



Water Soluble



Powder Colouring



Multiple Applications



Coralim in Numbers



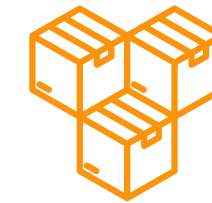
Designing Colour solutions
for + 400 customers



+80 employees worldwide



Present in +40 Countries



+800T Production capacity



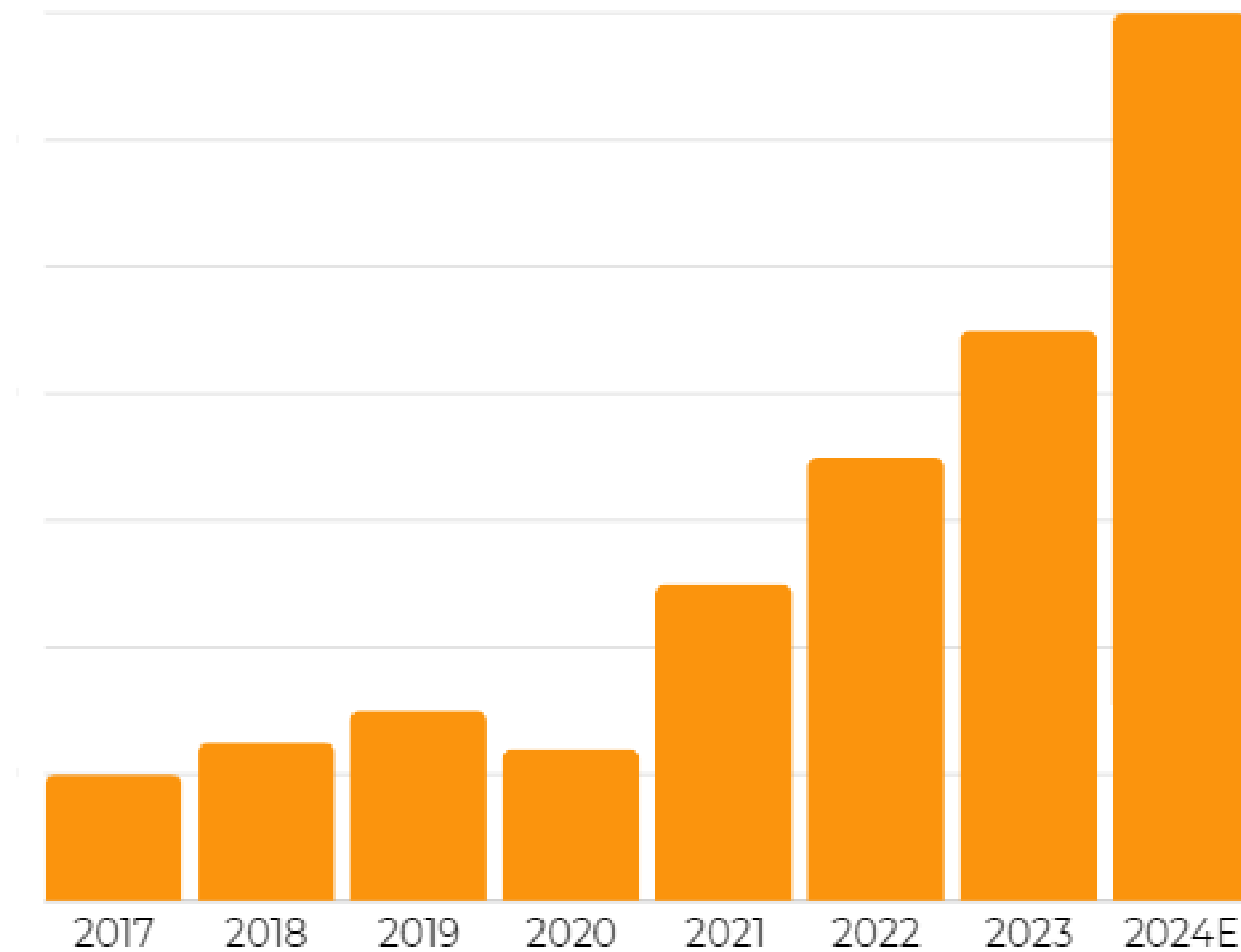
+10 New products launched
every year



Offices and warehouses in
Valencia, Casablanca and Dakar



Coralim in Numbers

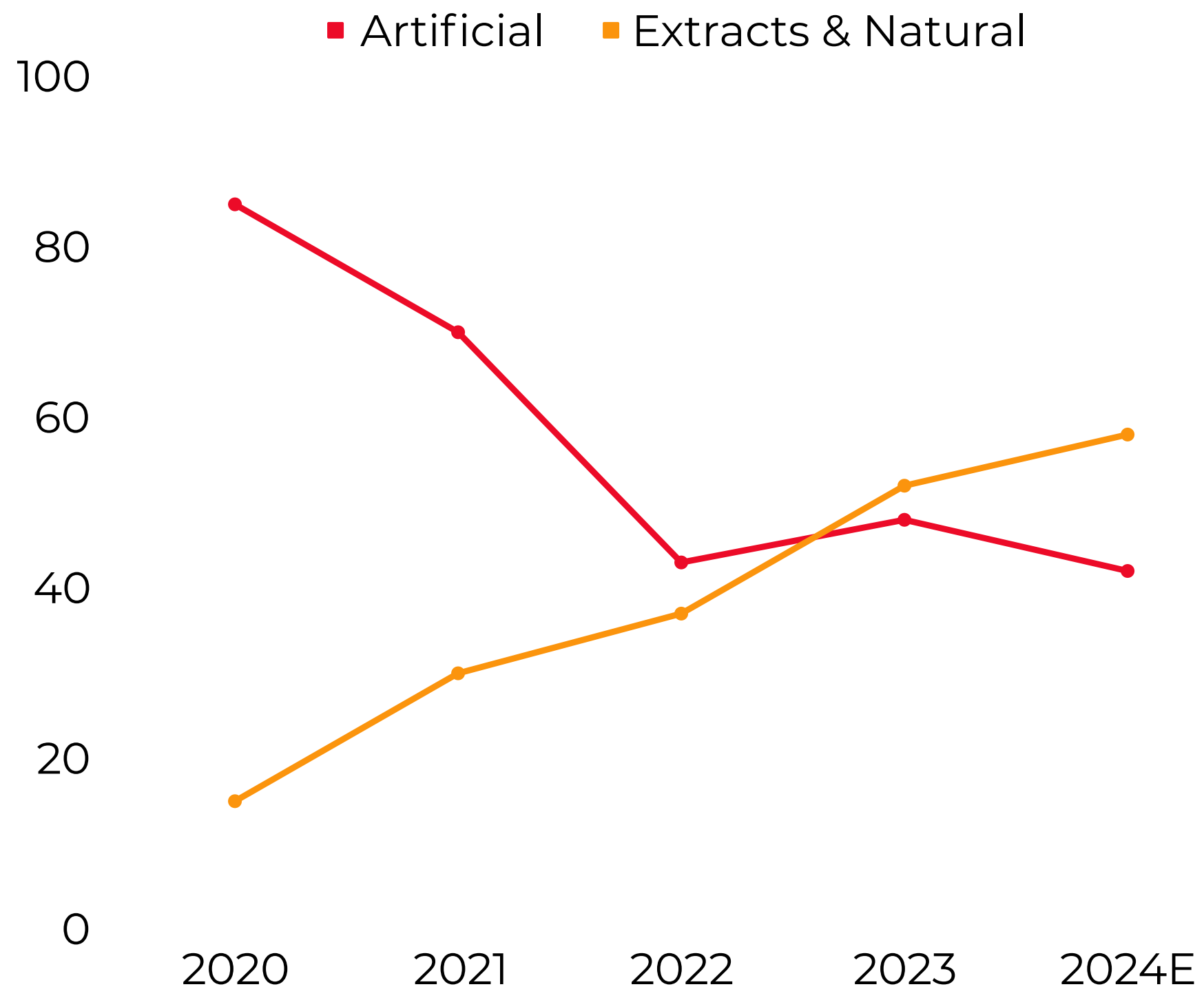


Sales Volume

- Sales growing at an average 18% since 2017
- Largest growth expected for 2024 and future years
- Strategy focused on **extracts** and **natural colours** allows the company to increase sales volumes while retaining artificial colours business.



Coralim in Numbers



Sale of Colours by type in %

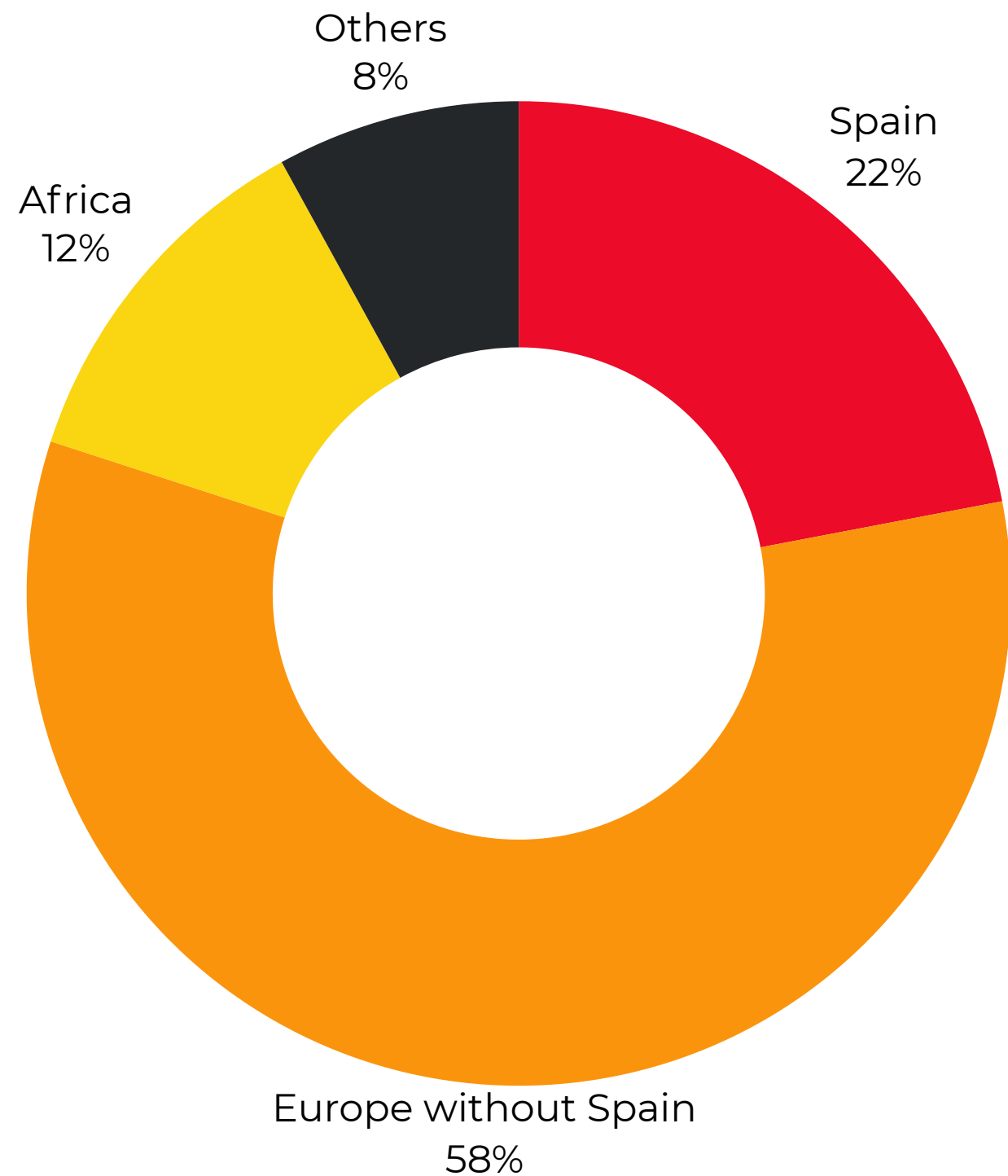
· Natural Colours & Extracts sales are nowadays higher than artificial colours.

· Natural Colours & Extracts will continue increasing its market sales volume against artificial colours.

· We expect Natural Colours & Extracts sales volume to rise at 20-25% yearly for coming 5 years while Artificial colours will remain flat.



Coralim in Numbers

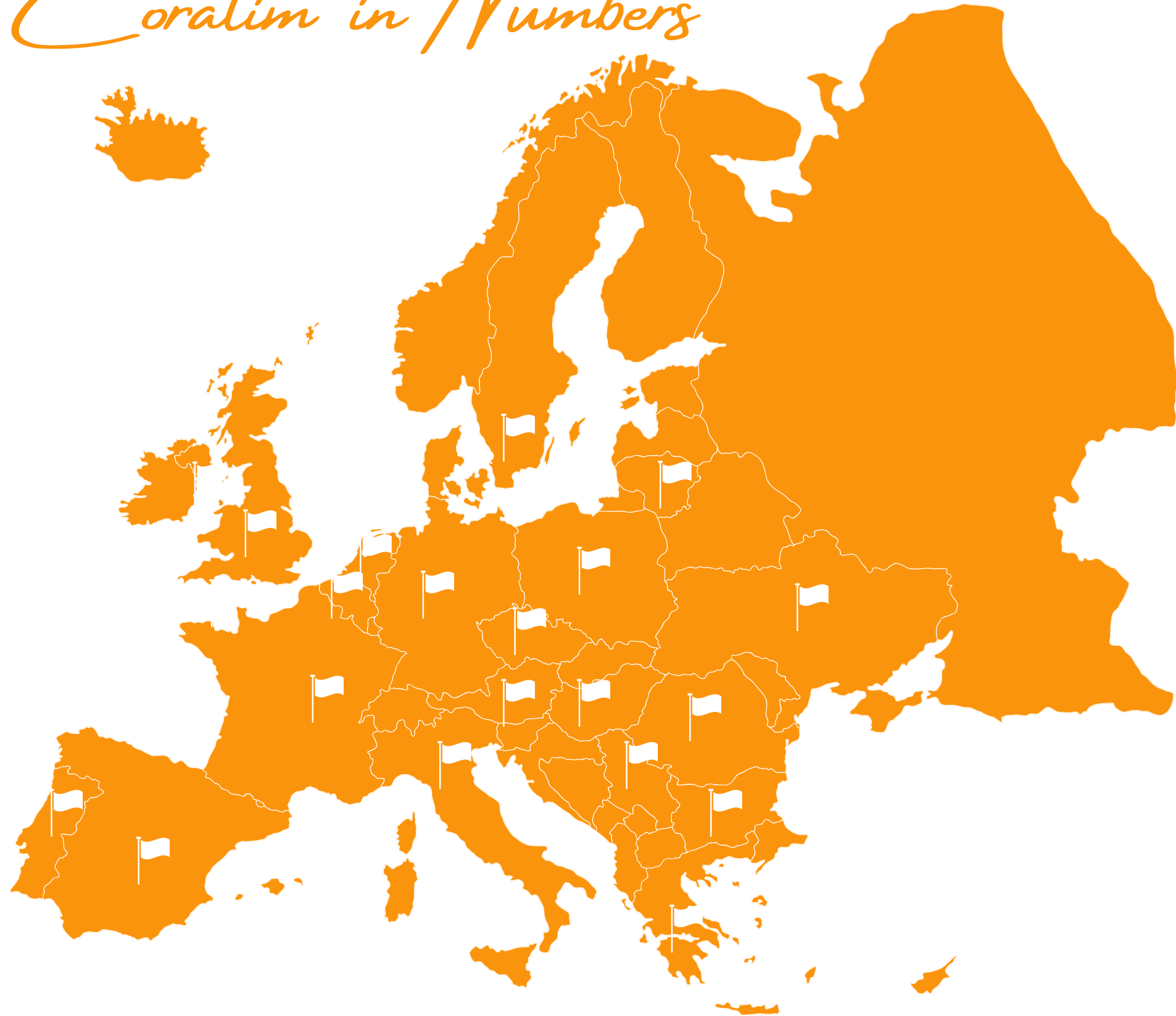


Sales by regions in %

- Diversified portfolio by regions giving stability to EBITDA.
- Well positioned to capture future growth in key African markets.
- Important presence in European markets allows Coralim to take advantage of **Natural Colours & Extracts** market transformation.



Coralim in Numbers



Our Footprint in Europe

- Coralim is present in many European countries both directly and collaborating with local partners.
- Europe in the focus for growth in coming years, extra resources considered in our BP.
- Increasing the number of local collaborators and fair participations.

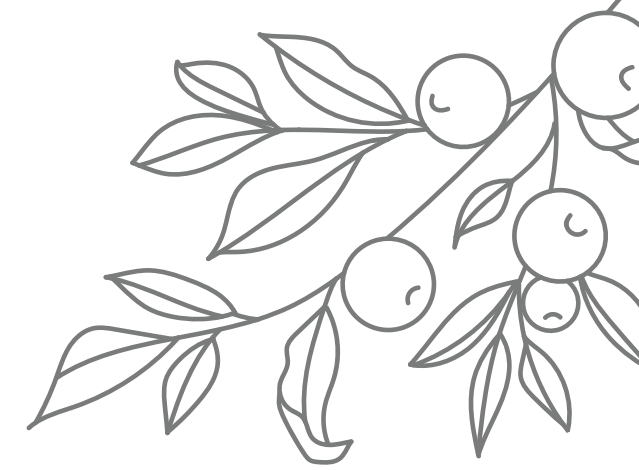


Meet Our Local Teams

Wherever your company is located, our team is ready to help you solve your doubts and work energetically with your development team to reach that successful product you are dreaming of.

Our people and collaborators all around the world are willing to visit you and meet you in person because we are **Mediterranean Colour Designers**.





Get in Touch

It is our purpose to deliver the best and most natural colour solutions to help our customers develop their Real Food Products.

Thanks for giving our colours the opportunity to be part of your future developments.



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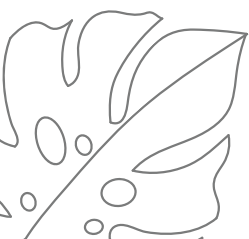
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Spain



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Colour Solutions*



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